

# Creating your vision is a process

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## Showroom Visit

### **Explore your Vision, Create your Wish List, Define your Dream**

If you have been clipping pictures, making sketches and snapping photos, gather them all up and your favorite pencil and come on it and meet with one of our designers. If you are someone who has no idea what you want, our designers are happy to help you define your style and develop your vision . . .

Come visit us at our showroom and explore the possibilities and learn more about how we can help you. We are happy to have stay as long as you would like. . .

## First Home Visit

### **We measure and clarify important details**

An experienced member of our Transitions Team will visit your home to take precise measurements, and discuss ideas, answer questions and evaluate the scope of your project.

60-90 mins

## First Design Appointment

### **Your Dream is in the details:**

Usually about a week after your first home visit, we are ready to have you come back to our showroom to review preliminary design concepts and start selecting specific materials. Before you arrive, your designer will have spent many hours hand-selecting a full-range of materials, colors, textures and finishes that will uniquely fulfill your vision for your new space.

During this appointment you will:

- View the first draft of your design presented in a 3-D format
- Review and select products, finishes and features
- Create a preliminary budget

At the end of this visit we schedule your next appointment and Collect a design deposit of \$500 (the deposit is per space)

60-90 mins

## Second Home Visit

### **Measure Twice**

Getting the right outcome means doing the detailed careful work of measuring twice, revising concepts, editing the vision and making sure all of the pieces will fit together as planned.

Review the final design in the home to expose any obstacles and gather information to price out Remodeling Portion of your project. Specifically we will be looking at heat, electrical, plumbing, flooring, interior trim, etc. We are methodical and very detailed at the beginning of each project in order to eliminate as many issues or unexpected change orders during construction.

## Second Design Appointment

### **Things are Taking Shape:**

Ok, so momentum is starting to build! This is when you get to see your dream really start to take shape. At this meeting you will see an updated 3-D rendering of your design reflecting all of your design choices. During this meeting we will conduct a very detailed review of all products and materials selected. At this time you will also receive a detailed budget for all of your materials as presented.

Once we have firmed up all of the design selections we will proceed with a Second Home Visit in order to complete the full construction budget. During this appointment we will schedule the second Home Visit

90 mins

## The Big Reveal

### **The final Design, and Proposal presented.**

This is a very exciting meeting!! You will see your final design, review all of the details of the scope, confirm the time frame and review and sign the contract and schedule a start date.

60 mins

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## **After signing the contract**

1. Materials are Ordered and lead times confirmed
2. Commencement Date is scheduled based on Material Lead Times
3. Work Scheduled is sent to Client for approval.
4. Permits are pulled.
5. Access, Keys, Dumpster Placement, Space Preparation and any concerns are discussed.
6. Work Commences

## **What to expect while transitions is working in your home:**

1. Transitions Project Manager will meet you at you home the morning we start and review the scope of work with the demo crew. The crew will section off the work area and tarp a path to exit the home. The dumpster will be placed on plywood blocks to protect your driveway and the space and your home will be clean at the end of the day.
2. As work continues, the work-space will be kept clean and organized. Dust protection and tarps will be used cover floors and section off the work area from the rest of your home.
3. Transitions will need access to the home during normal business hours. Transitions Project Manager needs to be able to stop in to check work, meet inspectors, review work with plumber, electrician, etc. Many of these items cannot be scheduled in advance and require a key be placed in a lock box for access. We will call, text or email prior if desired but need to be allowed to work when needed.
4. Transitions will work to keep on schedule. We try to work in your home each day, but we may have a day or two in between where no one is working at your home. It is difficult to estimate exactly how long each phase of a project will take and we build in an extra day or two to allow for delays.
5. Punch Lists and Change Orders: Lists and Changes are best handled by email so we have written documentation. The Project Manager is available to meet with you and review any questions or concerns and is accessible by email and cell phone. Weekly meeting are encouraged but emailed lists are adequate for good communication. Please reach out if anything appears to be different from your expectation so it can be addressed in a timely fashion.
6. While most clients are eager to start there remodeling project right away. We find that a detailed design and material selection gets us to the finish line faster and with a much better end result. We eliminate the guess work and create a detailed installation packet

containing the detailed designs, install notes, pictures and specs of all materials.

Materials are ordered and lead times considered prior to scheduling start date of your project. For example, if your cabinets take 6 weeks to come in and we have 3 weeks worth of prep: (demo, framing, rough plumbing, electrical, plaster and flooring) that need to be done prior. We can start 3 weeks from now.